

MISSISSIPPI DIVISION OF
MEDICAID

MEMORANDUM

From: The Mississippi Division of Medicaid
Office of Procurement

Date: July 3, 2018

Re: Non-Emergency Transportation
IFB #20180511
Recommendation of Award

The Division of Medicaid (DOM) is seeking to contract with a qualified contractor to develop and operate a Non-Emergency Transportation (NET) Brokerage Program, including but not limited to the authorization, coordination, scheduling, management, and reimbursement of NET Services.

DOM will contract with a single contractor for a contract period beginning on October 1, 2018, and ending on September 30, 2021; and may have up to two (2) one-year extensions.

DOM released the NET Invitation for Bids (IFB) #20180511 on May 11, 2018. In response to the IFB, DOM received sealed bids on June 15, 2018 from the following contractors:

1. LogistiCare Solutions, LLC, Atlanta, GA.
2. Medical Transportation Management, Inc., Lake St. Louis, MO.
3. Southeastrans, Inc., Atlanta, GA.

DOM staff opened bids on June 18, 2018. The initial bids were ranked as follows:

1. Medical Transportation Management, Inc., - \$169,358,094.08
 2. LogistiCare Solutions, LLC, - \$169,679,022.95
 3. Southeastrans, Inc., - \$234,789,295.72
1. DOM Procurement staff reviewed each submitted bid to ensure that all submitted bids met the minimum requirements set forth in IFB #20180511. After review, DOM confirmed that all submitted bids met the minimum requirements in the IFB.
 2. Ranking of Bids: Following completion of the review process, bids were officially ranked based on the lowest, responsible bid. The ranking is as follows:

Bidders

1. Medical Transportation Management, Inc., - \$169,358,094.08
2. LogistiCare Solutions, LLC, - \$169,679,022.95
3. Southeastrans, Inc., - \$234,789,295.72

3. Recommendation: Medical Transportation Management, Inc. (MTM) submitted the lowest, responsible bid. The Procurement Officer recommends the contract for Non-Emergency Transportation Services, IFB #20180511, be awarded as follows:

Recommended Contractor

Medical Transportation Management, Inc., Lake St. Louis, MO.

MTM has over 23 years of NET brokerage experience. This experience includes managing NET programs of similar size and scope in various other states. MTM brings new technology that will serve as a vital part of DOM's NET program and continued service to Mississippi's Medicaid beneficiary population. MTM's lowest, responsible bid combined with their in-depth knowledge and experience in this field makes them the best choice to operate a Non-Emergency Transportation Brokerage Program for the DOM.

DOM intends to submit the NET procurement file to the Public Procurement Review Board (PPRB) Office of Personal Service Contract Review (OPSCR) for board approval at the September 5, 2018 monthly meeting. Pending approval, the contract will be available for public inspection in the office of the Chief Procurement Officer.